



Paris, May 14, 2019 – 6 p.m.

Yearly 2018/2019 turnover meets target: €631.4 million

Sustained rate of growth continues at 12.6%

Target of improving operating margin achieved

The SII engineering consulting group has released its annual revenue figures for fiscal 2018-2019.

Eric Matteucci, Chairman of the Management Board, says: “Driven by its technology expertise, the SII Group has recorded yearly turnover of €631.4m for an increase of 12.6%, out-performing its reference market. The fiscal year has ended with a fourth quarter showing a nearly 11% increase from last fiscal year. This strong fiscal year 2018/2019 demonstrates the SII Group's ability to anticipate and respond to its clients' needs, thanks in particular to the dedication of its teams in France and around the world. Based on its strong expertise, the SII Group is confident that it will continue to grow”.

In €m Period to March 31	2017-2018	2018-2019	Change	Organic growth*
First quarter revenue	129.54	147.61	+ 13.9%	+ 14.3%
Second quarter revenue	129.66	148.04	+ 14.2%	+ 14.6%
Third quarter revenue	145.96	163.16	+ 11.8%	+ 12.3%
Fourth quarter revenue	155.74	172.57	+ 10.8%	+ 11.6%
Revenue for the year	560.90	631.38	+ 12.6%	+ 13.1%
of which, in France	314.97	341.85	+ 8.5%	+ 8.5%
of which, outside France	245.93	289.53	+ 17.7%	+ 18.9%

* excluding the impact of acquisitions and exchange-rate fluctuations (2017/2018 exchanges rates applied to revenue for 2018/2019)



The SII Group has recorded yearly turnover of €631.4m for fiscal year ending 31 March 2019. Growth, which has been in the double digits for four straight years, has increased by 12.6% from fiscal year 2017/2018. 54% of turnover was generated in France, compared with 56% last fiscal year. For the whole fiscal year 2018/2019, organic growth was 13.1%, substantially outperforming the reference market.

Brisk business in France

In France, the SII Group recorded turnover of €341.9m for the full fiscal year, representing an 8.5% increase from fiscal year 2017/2018. In the last quarter, sales generated turnover of €94.0m. This performance is being driven by all markets (Aviation, Defense, Banking-Insurance-Mutual Funds, Telecoms, Energy, Transport, Retail and Distribution).

Strong international growth

International activity picked up over the course of the fiscal year with turnover of €289.5m, representing 46% of the SII Group's total revenue. Business volume increased 17.7% from last fiscal year. Organic growth (activity corrected for currency effects) was 18.9%.

In the fourth quarter, international activity grew by 16.0% with turnover of €78.5m. This quarterly trend was mainly driven by performance in Poland (+27%), Chile (+114%), Canada (+59%), and Romania (+13%).

Over the full year, activity decreased in Germany (-4%) and the Czech Republic (-6%), and remained stable in Belgium. All other countries contributed to the Group's growth.

Outlook

With turnover in line with expectations, the SII Group has met its objective of increasing the operating margin for the full fiscal year.

With regard to trends in the sector and positive outlooks for 2019 published by representatives of the digital sector, the SII Group is confident that it will continue to grow.

More details about objectives for the current 2019/2020 fiscal year will be provided in the next publication of fiscal year 2018/2019 yearly results.



Next scheduled financial announcement:

Fiscal 2018-2019 annual revenue, Tuesday, June 11, 2019, after the close of trading

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LEI : 96950044FWV7YEJCKR65

About SII

As a trusted technology partner, SII provides high value-added solutions for the IT projects of many large corporations. It relies on a staff of expert engineers and on methods at the cutting edge of quality standards to carry out its activities in:

- Technology Consulting (IT, electronics and telecommunications)
- Digital Services (IT technology and networks)

The SII Group has opted for a corporate structure that offers the responsiveness and flexibility associated with local-level services, with nine regional offices in France and eighteen more in other countries on four continents, all of which have access to all of the Group's operational resources and can provide effective services to major corporations' international operations.

The SII Group posted revenue of €631.4m in fiscal 2018-2019, which ended March 31, an increase of 12.6 percent (of which 13.1 percent in organic growth), and has been expanding its operations and its growth has outpaced that of other firms in its sector.



ATTACHMENT: Revenue by quarter

In €m	Q1 2018-2019	Q2 2018-2019	Q3 2018-2019	Q4 2018-2019	2018-2019
France	79.96	78.02	89.84	94.03	341.85
<i>Change of which, organic growth*</i>	+8.7% +8.7%	+9.5% +9.5%	+9.0% +9.0%	+7.2% +7.2%	+8.5% +8.5%
International operations	67.65	70.02	73.32	78.54	289.53
<i>Change of which, organic growth*</i>	+20.8% +21.7%	+19.9% +20.7%	+15.7% +16.6%	+16.0% +17.2%	+17.7% +18.9%
SII Group total	147.61	148.04	163.16	172.57	631.38
<i>Change of which, organic growth*</i>	+13.9% +14.3%	+14.2% +14.6%	+11.8% +12.3%	+10.8% +11.6%	+12.6% +13.1%

*: excluding the impact of the year's acquisitions and exchange-rate fluctuations (previous year's exchange rates applied to current year's revenue)